

SP

**Staffing**  
Partner

# 7 TECH SPECIALISTS FOR A GLOBAL IOT COMPANY

Company name: Ajax Systems

Industry: IT services, Appliances,  
Electrical, and Electronics  
Manufacturing

Location: Kyiv, Ukraine

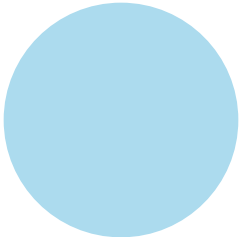
Company size: 1000+ employees



## ABOUT AJAX SYSTEMS

Our client is the largest manufacturer of wireless security systems in Europe.

They created an ecosystem of 50 devices, mobile and desktop apps, and a server infrastructure that protects over 600,000 users from more than 100 countries.



## CLIENT'S REQUEST

The client was looking for 7 IT specialists to join their R&D center in Ukraine. In particular, they needed **2 senior DevOps Engineers, 3 Embedded C specialists, and 2 AQA Python experts.**



### **Project Account Manager**

Viktoria Korol

Recruitment Team Lead at StaffingPartner

## OUR APPROACH

Ajax has very specific and strict tech requirements, and their teams work from office due to high security standards. That's why the available talent pool is quite limited, which was the main challenge for us.

We closed their positions quickly due to our well-organized screening process and negotiation skills. Our recruiters also engaged candidates in other locations who were willing to relocate and used non-standard searching techniques.

## RECRUITER'S COMMENT:

“ We always look for **non-standard ways** to find the best IT talent for our clients.

*With Ajax, we managed to engage people who **perfectly met the client's high standards** for technical skills and cultural fit requirements," said Viktoria Korol, Recruitment Team Lead at StaffingPartner.*

## THE OUTCOME

7 technical candidates we've engaged have already joined their new teams and each one has shown outstanding performance.

## CLIENT'S COMMENT:

“ StaffingPartner is a **reliable partner** who brings quality resources. Their dedication to recruiting is one of a kind.

*We're **more than satisfied** with the speed of hiring and the level of specialists.*



Clutch reviews

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