



**Staffing
Partner**

14 CLOSED POSITIONS FOR A MULTINATIONAL IT SERVICES AND CONSULTING COMPANY

Company name: Cognizant

Industry: Software Development

Location: Teaneck, NJ., USA

Company size: 341,000+ employees

ABOUT COGNIZANT

Cognizant provides IT consulting and business process outsourcing services.

The company helps clients modernize their technology, re-imagine processes, and transform experiences in order to stay ahead of competitors.

CLIENT'S REQUEST

After acquiring a company in Lviv, Ukraine, Cognizant management decided to extend the local team and turned to us for recruitment assistance.

The main technologies required were **.NET, Java, Angular, React, JavaScript, etc.** They also wanted to enhance their recruitment team with a team lead.



Project Account Manager

Oksana Skomska
CEO of StaffingPartner

OUR APPROACH

Considering that the client was looking for specialists to work in the office, we were limited to the local pool of IT professionals. Their budgets were also precise, which made the task even more challenging.

Knowing the local talent market and strategies for working with objections, we successfully hired 14 people. This list includes **QA engineers, full-stack developers, development team leads, a senior architect, a security engineer, and a recruitment team lead.**

RECRUITER'S COMMENT:

“Our experience working with objections came in handy, as even though Lviv is one of the biggest IT hubs in Ukraine, the number of suitable candidates is tight there.

Our recruitment team constantly receives advanced **training on talent sourcing** and coping with objections, which allows us to close vacancies on clients' terms,” said Oksana Skomska, CEO of StaffingPartner.

THE OUTCOME

We successfully closed **14 high-level IT vacancies** for Cognizant, including managerial ones.

The client is satisfied with our results, and we are thrilled to connect talented people with a TOP company once again.

CLIENT'S COMMENT:

“It's always a pleasure to work with a professional team who carefully analyzes the client's goals to provide solutions that match.

The StaffingPartner team works **fast, efficiently, and within the budget**. They closed complicated positions within discussed terms, and the level of presented candidates was top-notch.



Clutch reviews

staffingpartner.net